

Did you know that

We did not receive any claims at GAMMA during the month of September?


This reflects our dedication and the effort we make to be better each day!

News from GAMMA

New products

We share with you the new developments introduced to the market:

New Products GAMMA



Ref. 8274	Ref. 3400	Ref. 5986	Ref. 8459	Ref. 5961
Strain	Strain	Transformer Bushing	Switch	Transformer Bushing
	1.3 kV	18 kV, 125 kV BIL	36 kV, 200 KV BIL	34.5 kV

We were with Tecsur in Arequipa



In the month of September we were with Tacsur in Expomin. It was a valuable opportunity to share with customers and friends, make new contacts and get to know the reality of the market.

News from CORONA

In contact with you from the Presidency

We wish to share with you the comunique sent this month by the president of Organizacion Corona:

“Dear Corona Team:

At CORONA we have always been interested in being at the leading Edge in productive, administrative, commercial and logistic processes generating a difference in the business and in our relation with customers. To accomplish excellence in each one of them represents a clear strengthening of our company, in addition to generating economic benefits. With this in mind, we make permanent efforts tending to develop the talent of our team, since investing in its training and excellence allows us not only to reach this objective but allows to differentiate ourselves as a company and to build a better place to work.

The Corona Kit is a set of Tools that offers different methodologies to guide the plantation, execution and measurement phases of projects. Our intention was to pack different options to be used according to specific needs of the business or equipment. Currently, said tools are the following:

- Six Sigma: Used to reduce the variability of processes and to eliminate errors or defects.
- Lean tools: They are used to eliminate waste and reduce cycle time.
- Work Out: It facilitates decision making in a faster way by eliminating bureaucracy.
- TPM Tools: This philosophy allows the elimination of damages and increases efficiency.
- Design for Six Sigma (DFSS): Promotes that things be well done from the beginning, assuring the processes and products since their design.
- GPAAC (Management of the Acceleration and Assurance of Change): It helps to manage Project sin an efficient manner assuring the process of change.

Although these Tools may be used by all of us at CORONA, we have placed great emphasis in developing Experts in the use of each one of them: Black Belts and Green Belts.

It is important to mention that to this date we have trained 57 Black Belts, 26 of them with positions in the operation, Experts in handling all Tools. Likewise, in recent years more than 350 Green Belts have been trained y some f them have been certified as Green Belts Black Band after having led a Project. This group of talents is the strength that moves the culture of Continued Improvement and it is the essential motor for the development of the CORONA team as a whole. As I said before, they are experts willing to join and work shoulder to shoulder with the teams in the different areas in all businesses in search for achieving successful results and quantifiable benefits. Therefore we are already working with the Strategic Business Units to continue supporting and investing in the training of our people so that we may always count on enough Black Belts for the improvement projects, the reduction of costs and expenses and the release of Working Capital, among others.

During these early years we have obtained significant benefits that exceed the expectations we have. The goal for 2009 is to obtain additional benefits that in addition to being challenging, imply great commitments. You all know that obtaining these results is required as part of the way toward our MEGA for 2016 and therefore I think it is important to let you know that once we finish the first semester we will be close to reaching 50% of them through savings projects in costs and expenses, generation of cash flow and the release of working capital, so we think we will comply with this great objective by the end of the year. We work hard every day to guarantee that this will be in fact a reality!

On the other hand I wish to invite you to participate in the FAIR OF KANOWLEDGE that will be held in October 2009, with the participation, among others, of members of the Corona Kit community, TPM Leaders, improvement and innovation leaders of all businesses who will share their knowledge of projects and initiatives for improvement and innovation developed by different Business Units, applied methodologies, achievements and lessons learned. It is a great opportunity to become familiar with the Corona Kit tools, to see how they function and what type of results they generate, which is crucial to take advantage of them in the best manner, to understand when is useful each one of them, to use them to facilitate our work and to produce effective and sustainable results with their support. In addition, this fair is one of the activities we are carrying out so that our Let's Be Innovators value turns into a reality we live each day.

At CORONA, we have been making great efforts to count on the elements, knowledge, and required experience to consolidate our Culture of Continued improvement. We must not forget this is the responsibility and the work of all of us.

Cordially,

Francisco Díaz”

News from our Customers and Suppliers

Congratulations to ISA

We present our recognition to ISA for winning a bid for US\$17.7 million to design, Guild operate and maintain the Bosque substation in Cartagena at 220.000 watts and the associated transmission lines. We wish them great success in this new project.

In November, Key Events

We wish to remind you that you cannot miss the three key events of the Latin American electric sector that will be held in Medellin during the last week of November:

- IX International Meeting of High Tension and Electric Insulation, ALTAE 2009
- International Fair of the electric Sector, FISE 2009
- Academic event: Management of the supply chain, support of competitiveness.

Messages Received

We wish to share the messages received after we sent the bulletin where we shared information on direct attention of the market of insulators of distribution in the US and Canada. Thanks to all for your words, they are not only challenging but they also motivate us to work with even more dedication!

- Way to go! Hoping for every success!

Tom Draft, USA

- Congrats!

Scott Turner, Brownstown Electric Supply, USA

- We are very pleased with this great achievement of Gamma and we feel proud to have you as customers. We hope to be of service to you in the future.

Adriana María Toro, Crediseguro, Colombia.

- Excellent news. Congratulations to all of you.

Alexander Ramos, Delima, Colombia

- Congratulations. We wish you the best.

Enrique Medina, Transformadores y Componentes, México

- Congratulations!

Ignacio Correa, Isagen, Colombia

- Congratulations for your presence in the U.S.

Jesús Gemell Santa Gutiérrez, Eléctricas de Medellín, Colombia

- We are really happy to hear the in the middle of this crisis and the considerable devaluation of the US dollar, you have good news to give us; this is a very important step forward in the history of GAMMA, such “independence” will generate great opportunities in these markets, which obviously will be reflected in profits, recognition, positioning, and endless benefits. AGENCIA DE ADUANA CARLOS E. CAMPUZANO S.A., celebrates this Great achievement.

Jorge Ignacio Saldarriaga Gil, AGENCIA DE ADUANA CARLOS E. CAMPUZANO S.A., Colombia

- Congratulations for this great achievement.

Beatriz Elena Quintero, E de Q, Colombia

- Congratulations. Continue this path.

Guillermo Aponte, Universidad del Valle, Colombia

- We are happy for this new great step in the history of Gamma. We are filled with national pride; this is an example for our national industry that shows us clearly that through effort and dedication we can accomplish great goals for the county we love so much. Sincere congratulations to the Gamma family group and our best wishes for the fructification of this effort so we may follow the right path to conquer these new markets.

John J. Zapata, ATP, Colombia

- Wow! Congratulations.

Alvaro Cantillo, American Energy Products,LLC, USA

- Congratulations to GAMMA for its success in the export market.

Arturo J. Chamorro, American & Caribbean Int'l Corp, USA

- You have every right to feel proud. of these good news. To distribute products with high added value directly to the North American market is not a common achievement in our countries. CONGRATULATIONS! And congratulations for your excellent bulletin, since in addition to its company success, reflects the warm work environment at Gamma. An example for many companies.

Germán Moreno, GIMEL, Colombia

- I join the joy and happiness you are feeling now for turning your dream come true.

"Conquering the US and Canada Market directly". This demonstrates once again the there are no frontiers o barriers, when the right objectives to conquer are set.

Juan E. Morales., Venezuela

- Congratulations for this great accomplishment.

Gabriel Melguizo, ISA, Colombia

- Excellent news. Congratulations.

Néstor Raúl Encinales Gallo, EPM, Colombia.

- Sincere congratulations! Entering the North Amerigan market is another accomplishment for this great Organization. Congratulations. This is a reason to be proud as Colombian.

Germán Ortiz Plata, ISA, Bolivia

- Thank you for your bulletin and Congratulations for this new achievement, it is important to see how companies project themselves and are not scared by the crisis. We with you success in this new market.

Beatriz Zapata S, Electro Técnicas, Colombia

- Congratulations!! The perseverance and enthusiasm that Gamma applies to its projects must be an example to follow by many Colombian companies that suffer the poor situation of their natural markets.

Carlos Jaime Buitrago Quintero, ISA, Colombia.

- Please accept our recognition and congratulations for this important commercial accomplishment. We know it is not easy to enter the markets of the US and Canada. This is only achieved through dedication and effort.

Mario Hernán Palacios M, Global Shipping Agencies S.A. , Colombia

- Excellent news. This is part of a work conquest we Colombian should make in the U.S...

Leonardo Fabio Porras, ISA, Colombia

- We are happy to hear such good news!!!! I feel very proud to have belonged to the GAMMA-CORONA family and wish you the best.

Paula Zapata, 3M, Colombia

- I am certain this new Project represents for Gamma the opportunity for growth and development it has wanted for so long and for which it has always made its best effort. Congratulations. I wish you great success.

Edgar Molina, Melec, Colombia

- Congratulations for your presence in the _North American market.

Claudio Muñoz, Central America & Caribbean, Costa Rica

- It is a pleasure to know that you always have good news to share and with regard to the quality of your products; we also join others in congratulating you and wish you will continue offering the market both, service and product quality.

Fernando Conlago M., Diprelsa, Ecuador

- Congratulations to GAMMA and its entire personnel for the work done and for reaching such important goals like the ones that have been proposed. I feel PROUD to have in ANTIOQUIA the standards of quality of your COMPANY and your PERSONNEL.

Augusto Rivas Bermúdez, EPM, Colombia

- Congratulations!

Omar E. Leguizamón, TRANSENER S.A. / TRANSBA S.A., Argentina

- GAMMA, I wish to give you my sincere congratulations for showing more good things of our COLOMBIA.

Mauricio O. Lozano Marin, Grupo Empresarial MOLM, Colombia

- Sincere congratulations! Entering the North American market is another accomplishment of this great Organization.

Chris Lemberg, USA

- You are doing well. Congratulations.

Rodrigo López, EPM, Colombia

- Congratulations. A great hug and our greatest respect for the incredible work you carry out and for the enthusiasm you always give to your activities... it is contagious!

Julieta Calderón Pontaza de Ventura, Ceica, Guatemala

- You are, as always, ahead. Congratulations!

Juan Esteban Peñalosa Arguijo, MA Peñalosa, Colombia

- Excellent news The North American market is very important and I know it will offer many opportunities

Pablo Abad, Gandía, Puerto Rico

- I wish to congratulate you for this great achievement

Michael Botero Cano, Fundalco, Colombia

- Congratulations for a great achievement.

Hermodo Meléndez Cordero, SAIP, Venezuela

Our Visitors

- Costa Rica, Enersys, Ing. Marco V. Vargas

- Perú, Electrowatt, Ing. Carlos Martínez y Cobra, Ing. Fernando Martínez.

Contact us...

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